



Issue date: 07.04.2025.
Closing date: 14.04.2025.

Call for offers

Donau Soja is seeking a service provider for

Supporting Advisory Program for Twelve Selected Farms within the 'EIT Food Regenerative Agriculture Programme'

The Donau Soja Organisation hereby invites tenderers (the service provider/ consultants/ experts) with expertise in the area of Agriculture in particular in the field of regenerative agriculture.

The selected tenderer will support Donau Soja team in creating and implementing Advisory programs for twelve selected farms within the 'EIT Food Regenerative Agriculture Programme'.

1. Background

EIT Food Regenerative Agriculture Programme

Donau Soja is participating in EIT Food Regenerative Agriculture Programme aiming to support the transition of Serbian farms towards regenerative agriculture.

2. Tasks of the service provider

Service provider will be contracted to provide support in creating and implementing Advisory programs for twelve selected farms and will perform the following tasks:

- Conduct farm visits in spring 2025 (April–May) to twelve selected farmers:
 - Six farmers who started the program in 2024
 - Six new farmers who will begin the program in 2025
- Based on soil test results and farm visits, support Donau Soja in developing a Holistic Action Plan for the six new farmers, focusing on soil health and their transition to regenerative agriculture over the next three years. This includes creating tailored recommendations for each farm and sharing them with the farmers by May 30, 2025.
- The Holistic Action Plan must include all required information outlined in Appendix 1.
- Support and advise all twelve selected farmers in prioritizing actions for the first, second, and third years following the development of the Holistic Action Plan.
- Conduct autumn farm visits and prepare a report (Appendix 2) on the progress and improvements of the twelve selected farmers (November 2025).
- The Farm Report must include all required information outlined in Appendix 2.
- Participate in a public event on soil health organized by Donau Soja (November 2025).
- Participate as an expert in a face-to-face networking session focused on minimizing soil disturbance (December 2025).

3. Time frame and organisation

The service duration depends on organisational requirements, the availability of funds and satisfactory performance of the service provider.

4. Reporting

The service provider will report directly to the responsible Donau Soja coordinator Mirjana Lalošević, lalosevic@donausoja.org.

5. Requirements / Key qualifications

The following criteria will be applied to the tenderers:

- Excellent experience in agriculture advisory
- At least 10 years of professional experience in developing crop production practices.

6. Payments

The service provider will work under a framework agreement. Remuneration instalments will be based on the offer and agreement between Donau Soja and the service provider. The detailed remuneration plan will be defined in the framework agreement.

7. Selection/award criteria

The evaluation will be based on price-quality ration taking in consideration the following criteria:

- Financial offer in **EUR** as defined in pt.9
- Fulfilment of the formal requirements defined in the ToR (see requirements)
- Reputation of service provider/references

8. Price Criteria

We will consider only offers that contain prices and/or claim reimbursements that are not higher than those customary within the specific sector or local market. Rebates, cash discounts and the like shall be clearly stated in the offer.

The most economically advantageous offer will be selected.

9. Documents to be provided

Tenders are to be sent by email to novisad@donausoja.org by 14.04.2025, indicating offer for call "Supporting Advisory Program for Twelve Selected Farms within the 'EIT Food Regenerative Agriculture'" in the subject, with the following documents:

- Financial offer including budget overview
- Service provider profile/CV/references



For Financial offer please use following Table 1:

No	Service
1	Lump sum
Total (NET)	
Total (including VAT)	

Additional notes

“Donau Soja is committed to achieving diversity within its workforce, and encourages all qualified applicants, irrespective of gender, nationality, disabilities, sexual orientation, culture, religious and ethnic backgrounds to apply. All applications will be treated in the strictest confidence.”

APPENDIX 1 – Holistic Action Plan content for each farm

1. General Information of the farm

Name:

Farm Name:

Location (City/Town, State, Country):

Email:

Phone Number:

2. Farm Details

Size of Farm (acres/hectares):

Types of Crops/Livestock:

Current Annual Yield:

3. Current Farming Practices (e.g., tillage, crop rotation, use of chemicals, irrigation, etc.)

4. Recommendations for the Holistic Action Plan for transition to regenerative agriculture with the focus on soil health, divided for prioritizing actions over the next three years. The recommendations should include at least three of the following key topics:

- o Cover crops and crop rotation.
- o Minimum soil disturbance - no till.
- o Increase biodiversity.
- o Minimum use of chemical inputs (pesticides, herbicides and fertilizers).
- o Context specific design.

Holistic Plan

2025 -

2026 -

2027-

APPENDIX 2

Farm Visit Report

The objectives of the field visit monitoring report are to:

1. Assess the progress made in the implementation of the farmer's Holistic Action Plan for transition to regenerative agriculture with the focus on soil health.
2. Advise the farmer on the next steps to be taken and how best to implement them.
3. Collect data for the farmer to assess whether the regenerative agriculture practices implemented have improved the farmer's soil health over the 3-year transition period.

The report must include:

1. Overall progress to date and updated strategy

The objective of the first section is to assess the most important work carried out since the last visit and to plan future tasks and priorities.

2. Soil health improvement

Factors to consider and evaluate:

1. Tilling practices
2. Crop rotation, intercropping and rotation to improve soil structure and microbiology
3. Substitution of mineral fertilizers and chemical phytosanitary products with
4. Composting, mulching and preparations to improve soil microbiology
5. Erosion prevention