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Opening date: 05.02.2025

Closing date: 14.02.2025

Call for offers

Donau Soja is searching for

Service providers for lectures and field trip venue related to regenerative agriculture training "Transition towards regenerative agriculture"

The Donau Soja Organisation invites organizations and individuals (hereinafter referred to as 'the service provider') to submit proposals for the services outlined in this open call for tenders. This call seeks multiple experts/service providers to:

1. Deliver lectures on topics related to regenerative agriculture, and
2. Provide a field trip venue while sharing knowledge and practical experience.

Interested service providers may apply for one or more of the services described in Section 2: Scope of Services and Section 3: Expected Deliverables within this document.

1. Background

The Donau Soja Organisation

Donau Soja Organisation is an independent, international, non-profit, multi-stakeholder organisation aiming to effectively meet protein market demand and to provide a baseline for the development of high-quality soy cultivation in the Danube Region. The Organisation's seat is in Vienna, Austria with regional offices in Novi Sad Serbia, Kiev Ukraine and Chisinau Moldova.

The mission of the Association is to increase Europe's self-sufficiency in soybean production, to promote sustainable agricultural practices and to contribute to the development of rural areas. Its members are representatives from the entire value chain who combine efforts to change the way soya is produced and used in Europe.

More about Donau Soja here: <http://www.donausoja.org/en/home/>

EIT Food scale up regenerative agriculture programme

Since March 2024, Donau Soja is implementing partner of EIT Food scale up regenerative agriculture programme. The EIT Food scale up regenerative agriculture programme is a comprehensive training and advisory initiative designed to empower farmers with the knowledge and skills to adopt and implement regenerative agriculture principles on their farms effectively.

More info about the programme: <https://www.eitfood.eu/open-calls/eit-food-scaleup-regenerative-agriculture-programme-in-2025>

Farmer Training Session

Donau Soja is organising, preparing and facilitating two-day physical session (the "Farmer Training Session"), minimum 5 hours of content per day, to train minimum 30 Training Participants (individual farmers or employees of large farms) in a set of regenerative agriculture practices and approaches.

The objective of the training is to equip participants with the knowledge and skills to adapt resiliency-based, soil and ecosystem regenerative practices by understanding key applicable practices on different farms in diverse geographic regions.

Learning outcomes are:

a) By the end of the Farmer Training Session, the learner will be able to compare different types of agriculture systems, such as conventional/organic, and regenerative, by recognizing the key elements in the relationship between regenerative agriculture and sustainability, health, profitability, and innovation.

b) At the end of the Farmer Training Session, the learner will be able to indicate the benefits of transitioning to regenerative agriculture for farms.

Venue and organisation:

The training will be organised in two subsequent days where:

- Day 1-is planned for indoor training
- Day 2- is planned for field trip and training on the field

Place: Serbia, the indoor venue will be chosen based on field trip location

Time: planned for March 2025 – exact date depends on availability of venues and chosen trainers.

3. Scope of Services

Within this call we are seeking multiple experts or service providers to deliver

1. up to one-hour lectures on key topics related to Regenerative Agriculture in training room (indoor) on training day 1
2. lecture on key topics related to Regenerative Agriculture on training on the field
3. venue for the field trip and the training on the field

I) Lectures

The lectures (indoor and outdoor) will focus on principles, practices, and benefits of regenerative farming, aiming to provide practical knowledge and insights to participants.

Selected service providers will prepare and deliver lectures on one or more of the following module topics:

1. **Soil Health and Fertility-** Improving Farm Soil for Full Production Potential: Importance of organic matter and soil analysis.
2. **Soil Health and Fertility-** Minimizing Soil Disturbance Through Tillage Systems.
3. **Farm Ecosystem Diversity and Animal Husbandry Integration-** Maximizing Crop Diversity and Maintaining Soil Coverage Throughout the Year.
4. **Farm Ecosystem Diversity and Animal Husbandry Integration-** Livestock and Crop Integration for Sustainable Farming.
5. **Economic and Environmental Benefits for Farms Through Regenerative Practices-** Benefits of Regenerative Agriculture for Long-Term Farm Sustainability.

II) Field trip venue

The venue for the field trip should provide ability to showcase practical examples and experiences related to implementation of regenerative practices.

4. Expected deliverables

I) Lectures

- A one-hour lecture covering the selected topic(s).
- A concise PowerPoint presentation or similar material to accompany the lecture.

II) Field trip venue

- Access to fields under regenerative agriculture with presentation and demonstration of best regenerative agriculture practices

5. Eligibility criteria/ requirements

Applicants must meet the following criteria:

- Demonstrated expertise and experience in regenerative agriculture or related fields.
- Proven ability to deliver engaging, informative, and practical lectures.
- Strong understanding of the environmental and economic impacts of regenerative farming.
- Experience working with farmers, agricultural advisors, or other relevant stakeholders is an advantage.

6. Application process/ documents to be provided

Interested experts/service providers are invited to submit their application, including the following:

1. Curriculum Vitae (CV) or company profile.
2. Proposed topic(s) and a short outline of the lecture content.
3. Financial proposal (cost per one-hour lecture).

7. Selection process/ criteria

The selection will be based on the following criteria:

- Relevance and quality of expertise/ venue.
- Alignment with the specified topics.
- Cost-effectiveness of the financial proposal.

8. Deadline for submission

Applications must be submitted by **February 14th, 2025**, to lalosevic@donausoja.org.



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Please indicate the topic from point 2, for which you apply in the e-mail subject.

9. Additional Information

For further information or inquiries, please contact us at lalosevic@donausoja.org.

We look forward to receiving your applications and collaborating to advance the knowledge and adoption of regenerative agricultural practices!

Donau Soja is committed to achieving diversity within its workforce, and encourages all qualified applicants, irrespective of gender, nationality, disabilities, sexual orientation, culture, religious and ethnic backgrounds to apply.